

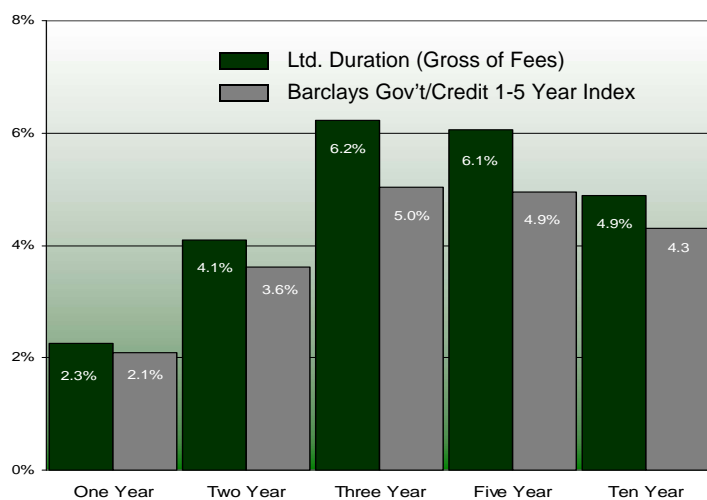
### Firm Summary

- Founded 2000
- \$417 million in assets (\$400 SMA, \$17 in UMA)
- 11 Investment Professionals  
Average experience of 27 years.
- Strategies – Equity  
All-Cap Core, Large-Cap GARP, Dividend
- Strategies – Fixed Income  
Core, Limited Duration, Long Duration, Tax Free  
*Available in tax efficient and balanced disciplines.*

### Style Summary

Tradition is an active manager whose objective is to outperform our respective index for each strategy over the long-term while minimizing risk. We accomplish this through interest rate anticipation, sector allocation and security selection. Tradition manages high quality fixed income portfolios with duration of between 1 ½ and 3 years for those investors who desire higher yields than those available from money market instruments but have a higher tolerance for limited price volatility. Credit, government and mortgage-backed securities are used to obtain diversification and risk control. The average portfolio quality is typically AA+. The benchmark for this strategy is the Barclays Government/Credit 1-5 Year Index.

### Annualized Returns



### Annual Returns

Period Ending Sept. 30, 2011	Gross Return [%]	Net Return [%]	Barclays Gov't/Credit 1-5 Yr Index [%]
YTD 2011	2.6	2.4	2.7
2010	4.8	4.4	4.1
2009	8.0	7.8	4.6
2008	6.3	5.9	5.1
2007	7.3	6.9	7.3
2006	4.7	4.3	4.2
2005	2.0	1.7	1.4
2004	1.9	1.7	1.9
2003	2.2	1.8	3.4
2002	9.1	8.5	8.1
2001	8.5	8.0	9.0

### Characteristics

Characteristics	Tradition Ltd. Duration	Barclays Gov't/Credit 1-5 Yr Index
Average Coupon	4.4%	2.7%
Average Quality	AA	AA
Average Duration (yrs.)	2.7	2.6
Maturity	3.4	2.8
Yield-to-Maturity	1.3%	1.0%

### Distribution

Category	Tradition Ltd. Duration	Barclays Gov't/Credit 1-5 Yr Index
Corporate	33%	22%
Government	50%	78%
Mortgage	17%	0%

### Maturity

Maturity	Tradition Ltd. Duration	Barclays Gov't/Credit 1-5 Yr Index
Up to 5 years	94%	100%
6 – 10 years	6%	0%
10+ years	0%	0%

Performance Disclosure: Tradition Capital Management, LLC has prepared and presented performance returns in compliance with the Global Investment Performance Standards (GIPS®). Tradition's Fixed Income Limited Duration Composite has been examined by Ashland Partners & Company LLP. Composite is a dollar weighted average of all discretionary accounts that have been under management at least one full month. Terminated accounts are included through the last full month under management. Returns calculated on a time weighted, total return basis (includes all dividends, interest, accrued income, realized and unrealized gains/losses) after brokerage expenses. Returns calculated on a total return basis including cash and cash equivalents. Performance results presented before investment management fees. To illustrate the compounded effect of a 1% annual management fee on an initial \$1 million investment where the average annual return before such fees was 10% for a 10 year period, and assuming reinvestment of all dividends and interest the initial investment would have grown to \$1,100,000 after 1 year before fees and \$1,089,000 after fees to \$1,610,510 after 5 years before fees and \$1,531,579 after fees and to \$2,593,743 at the end of 10 years before fees and \$2,345,735 after fees. Complete supporting data in compliance with GIPS® presentation requirements and recommendations is available on request. Past performance is not indicative of future results. Benchmarks are unweighted indices.

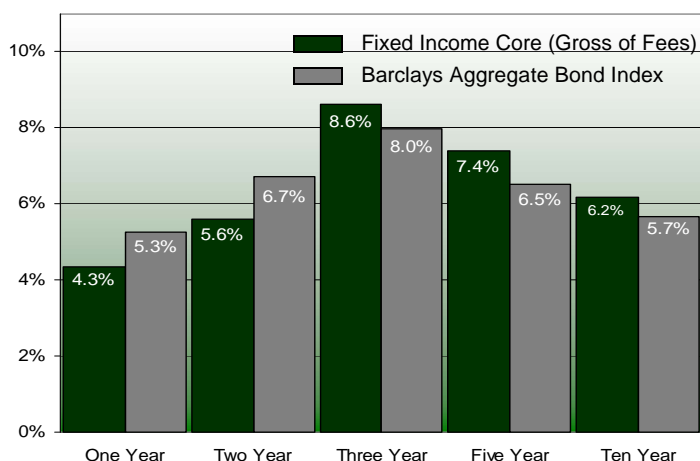
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## Style Summary

Tradition is an active manager whose objective is to outperform our respective index for each strategy over the long-term while minimizing risk. We accomplish this through interest rate anticipation, sector allocation and security selection. This strategy is designed for investors who require higher long term yields and can accept moderate price volatility. All maturities and sectors are utilized in this strategy as is duration management. Typical duration ranges between 3 and 7 years depending upon our outlook for the direction of interest rates. Yield curve management is utilized as well. The overall portfolio quality is typically AA+/AA. The benchmark for this strategy is the Barclays Aggregate Bond Index.

## Annualized Returns



## Annual Returns

Period Ending Sept. 30, 2011	Gross Return [%]	Net Return [%]	Barclays Aggregate Bond Index [%]
YTD 2011	5.7	5.5	6.7
2010	5.1	4.8	6.6
2009	10.2	9.5	5.9
2008	6.6	6.1	5.2
2007	8.2	7.7	7.0
2006	4.7	4.1	4.3
2005	3.0	2.5	2.4
2004	4.4	3.9	4.3
2003	2.9	2.4	4.1
2002	12.1	11.7	10.3
2001	7.0	6.6	8.4

## Characteristics

	Tradition FI Core	Barclays Aggregate Bond Index
Average Coupon	5.1%	4.1%
Average Quality	AA-	AA
Average Duration (yrs.)	4.7	5.0
Maturity	6.7	7.2
Yield-to-Maturity	2.4%	2.4%

## Distribution

	Tradition FI Core	Barclays Aggregate Bond Index
Corporate	41%	20%
Government	42%	45%
Mortgage	17%	35%

## Maturity

	Tradition FI Core	Barclays Aggregate Bond Index
Up to 5 years	54%	52%
6 – 10 years	46%	35%
10+ years	0%	13%

### Performance Disclosure:

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